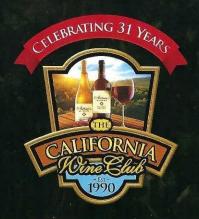
Discover the Heathcote Region of Australia

With Tellurian Wines

Savor Delicious Pours

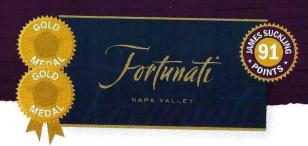
From a Santa Barbara Favorite: Fess Parker Winery and Vineyards

Delight In Highly Rated Aged Cabernets From Napa and Alexander Valleys



"Come see for yourself why so many visitors love what we do ... We love sharing our wine creations, our treasures!"

— Proprietor Ellen Luchtel



Fortunati Vineyards

"Fortunati means 'lucky' or 'fortunate' in Italian, and we share our 'good fortune' with wine enthusiasts and collectors, alike!" says Proprietor/Winemaker Gary Luchtel. He and his wife, Ellen, met in college, where they both fell in love with wine. They began making wine at home and soon became a small, bonded winery. They then entered a commercial winemaking venture with Surh Luchtel (since retired), planted their own Napa vineyards and Fortunati was born. "Our estate property offers an expansive up-valley view surrounded by the Mayacamas Mountains to the west, the Vaca Range to the east and Mount St. Helena directly north," says Ellen.



Founder/Winemaker Gary Luchtel racking Cabernet.



A magical morning of balloons over Fortunati Vineyards.

Today, Gary continues to meticulously oversee the vineyards and winemaking while Ellen manages the business operations and small staff. She also greets guests with the warm hospitality they are known for. The home is on their 10-acre vineyard, and they check each vine as they walk their dogs.

"Careful attention to all aspects of creation, from growing our own fruit and working closely with the handful of select vineyards, handpicking at optimal ripeness during the cool of the night, to using open-top fermenters for our red wines and punching them down individually by hand are examples of our relentless attention to crafting quality wines," says Gary. "Intentionally limiting production to small lots allows us to focus on and develop the distinctive characters of each vintage and varietal. To us, this is the definition of a 'handcrafted' wine: using meticulous craftsmanship to create ultra-premium wines with a distinct house style."

2017 Napa Valley Cabernet Sauvignon

Aromas & Flavors: On the nose, blackberries, crème de cassis, cedar, and cooking spice. Aeration allows intricate aromatics of cigar box, cherry liqueur, and sweet French oak to bloom with a touch of minerality. Flavors are fruit-forward and opulent; black cherry, red raspberry, and ripe plum, underscored with roasted coffee and a touch of dark chocolate. Juicy acidity gives substantial lift to the concentrated fruit, while integrated tannins frame the exuberant textures. Through the incredibly long finish, this luscious Cabernet continues to evolve graceful notes of bittersweet chocolate and a touch of warm spice linger.

Pair With: Grilled steak, braised meats, or wild game.

Awards/Reviews:

- 92 Points, Gold Medal, Sunset Wine Competition
- 91 Points, Gold Medal, OC Fair Wine Competition
- 91 Points, James Suckling
- · Cases Produced: 350
- Brix: 25°
- T.A.: 5.6 g/L
- pH: 3.75
- Final Blend: 82% Cabernet Sauvignon, 12% Cabernet Franc, 6% Malbec

Winery Retail: \$75 / Member Reorder Price: \$72

Hold Time: Enjoy now or hold up to 5 years. **Vineyard/Appellation:** Oak Knoll Ranch's Lamoreaux Vineyards and Fortunati Vineyards in Napa Valley supplied all the fruit.